

NYPQ MEDICAL STAFF SOCIETY

News You Can Use

PRACTICE MANAGEMENT SERIES

“Private Equity Investments In Medical and Dental Practices”

Thursday, March 3, 2022 • 7:00 p.m. (ZOOM)

(7:00 p.m. U.S. and Canada - Logins begin at 6:30 p.m.)

Doctors and Practice Managers

As investment bankers and private equity healthcare platforms continue to reach out to independent physician-owned practices in primary care, dentistry and a wide range of specialties with offers to invest in their practices, physician-owners are now facing challenging questions:

- *Is “now” the right time to sell?*
- *What is a reasonable valuation for my practice?*
- *How do I explore opportunities in the market?*
- *How do I respond to an “unexpected” offer to be acquired?*

Join us for a presentation on **Private Equity Investments In Medical and Dental Practices**. Some of the key areas that will be discussed include:

- *The current state of private equity investments in medical and dental practices.*
- *The risks and benefits of private equity vs. other investment options.*
- *An overview of the M&A process – from early stage planning to closing.*
- *Acquisition strategies and evaluation of targets.*
- *Deal structuring, negotiations and due diligence.*
- *Assembling an M&A advisory team.*



PRESENTER

Lee Ferber, CPA

Partner-in-charge of Health Care
and M&A Transaction Advisory Service
Groups Gettry Marcus CPA, P.C.

Register Today



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News You Can Use is a series of quarterly activities provided by the **NYPQ Medical Staff Society**.

Attendance is **free of charge**.

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